



HEMEXPO Presentation

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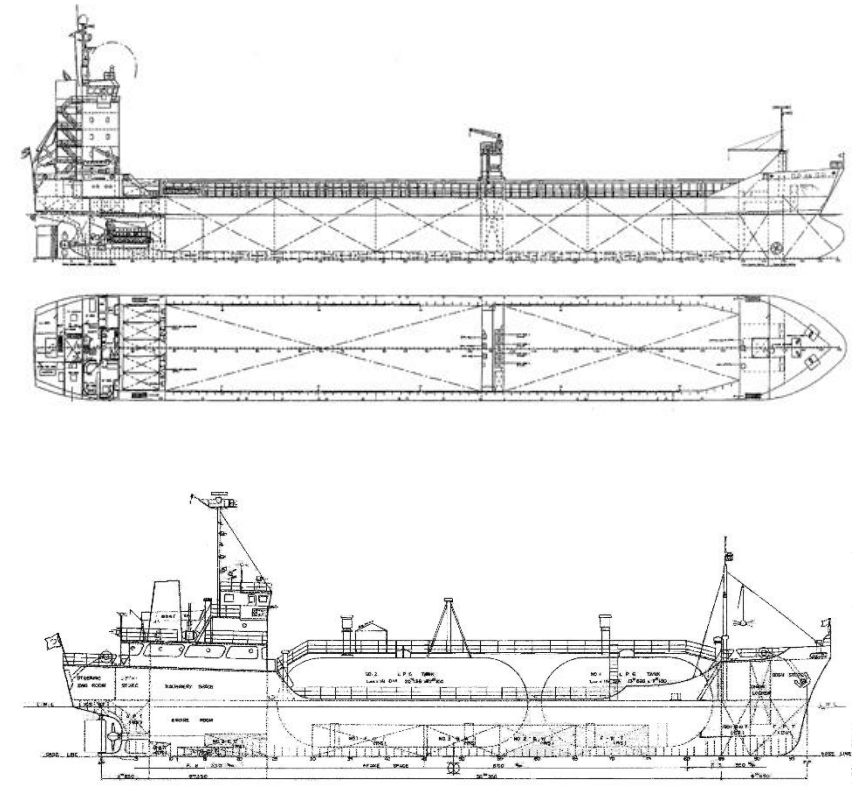
President of the Board

2016 Korean-Hellenic
Maritime Cooperation Forum
8 Jun 2016 – Athens, Greece

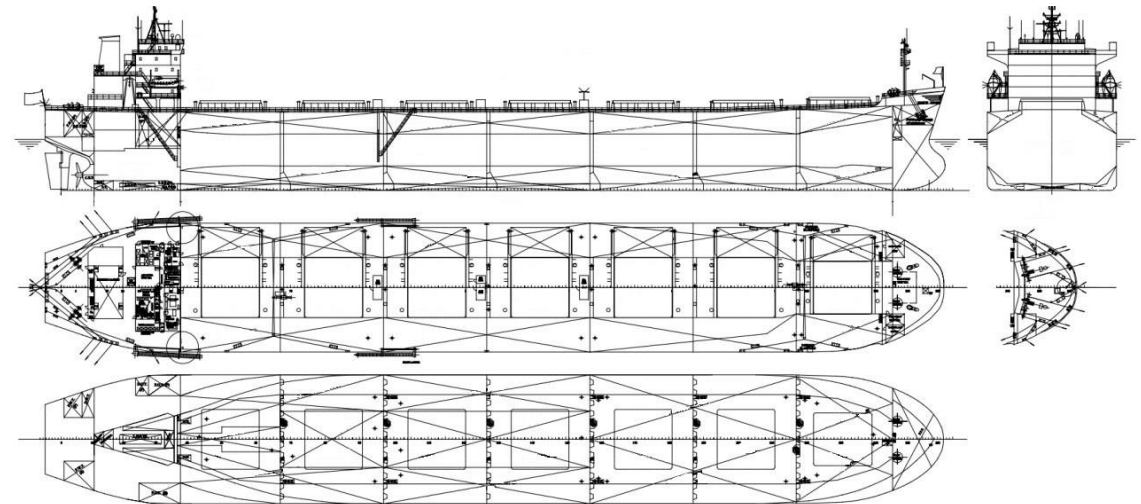


From the world shipping nation,
evolution in Marine Equipment

- ✓ HEMEXPO involves the larger marine equipment companies in Greece and thereby strengthens the links between the industry's leading companies through sharing of market intelligence, providing a vehicle for greater cooperation with ship-owners and shipyards.
- ✓ HEMEXPO member-companies derive their competitiveness through designing and producing innovative and reliable high quality products supplied for the building, conversion, maintenance of ships (seagoing and inland) and maritime structures.
- ✓ This includes technical services in the field of engineering, installation and commissioning, and ship maintenance (including repair), with optimum after sales customer support.



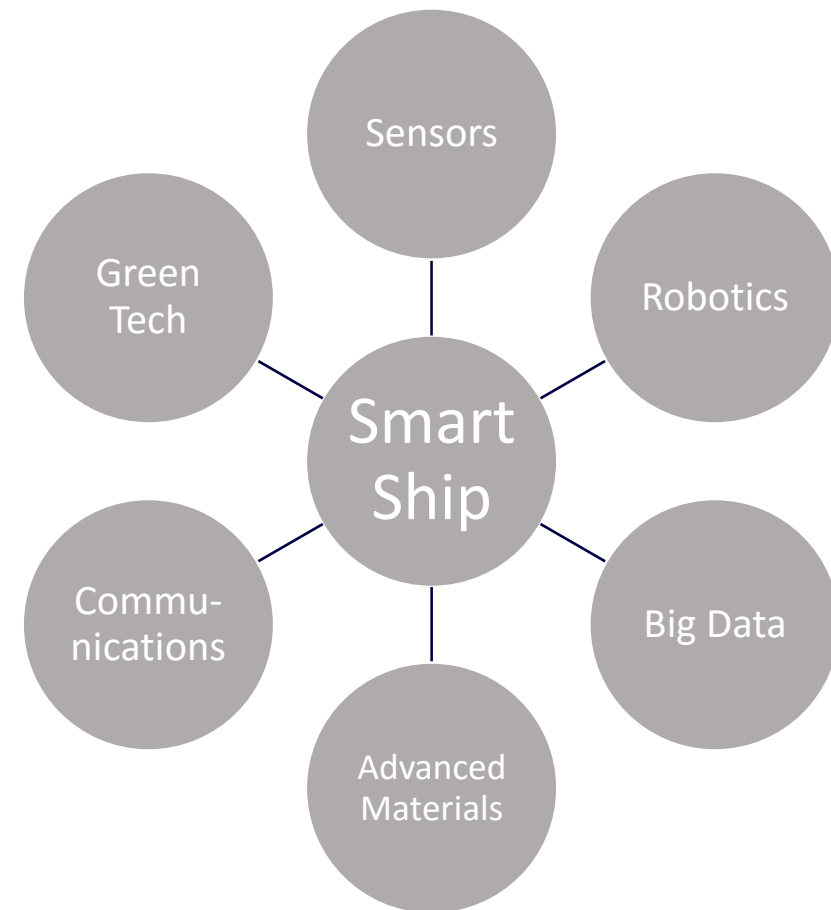
- ✓ Companies of HEMEXPO manufacture a great variety of marine equipment products which related to environmental protection, electrical and electronic equipment, shipboard systems and equipment, galley and laundry equipment, water treatment, and furniture for interior and public spaces.
- ✓ The products are of significant added value offering cost effective and innovative solutions to the shipyard and the ship-owner.
- ✓ HEMEXPO is aiming to a healthy promotion between its member companies, targeting for financial scale achievement and for member companies' financial numbers increase, in order to secure long-term competitiveness and feasibility.



SMART SHIP SOLUTIONS

Greek Marine Equipment

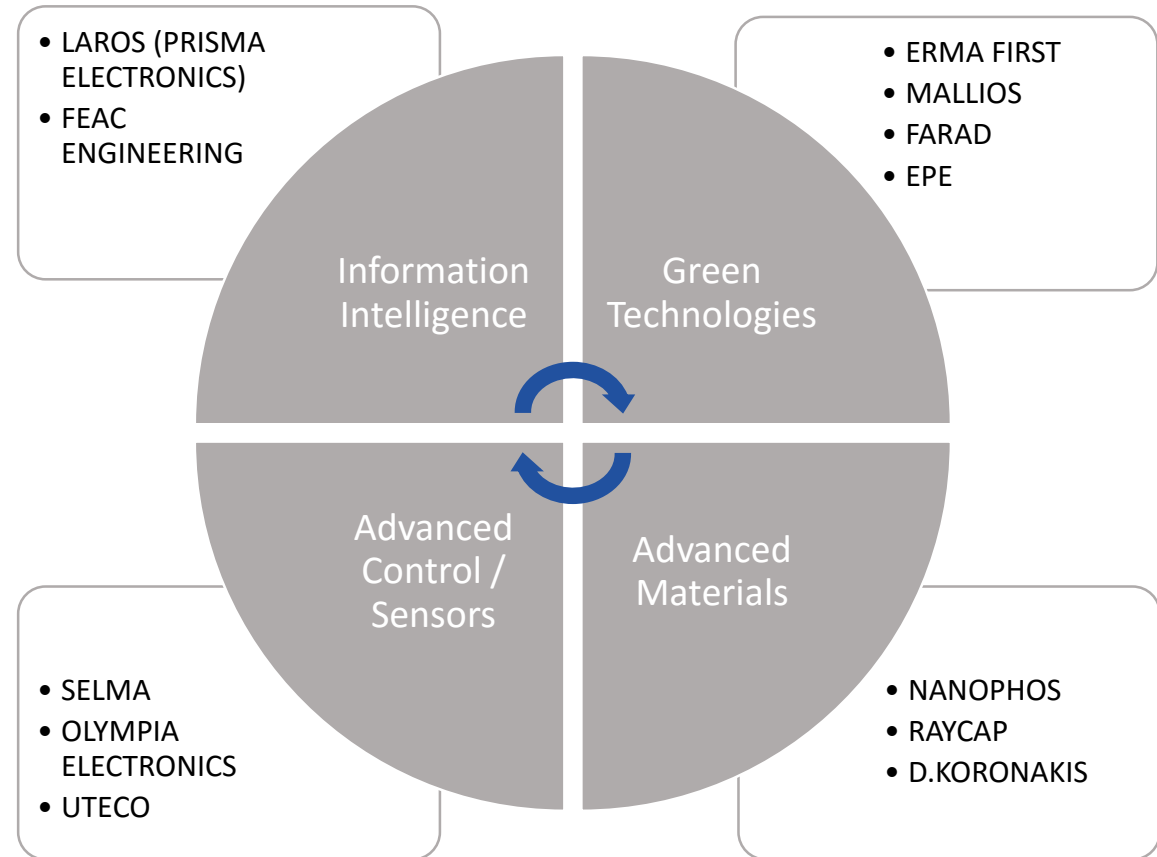
- ✓ **Smart ships** are being widely debated as the shipping industry's next **technological revolution**.
- ✓ **'Smart Devices'** will support the humans for the **management, optimization and control of any machinery**.
- ✓ **Smart ships** are not a discreet technology, but a manifestation of the **utilization and exploitation of technology trends** which will enable the transition into smart ship era.



SMART SHIP SOLUTIONS

Greek Marine Equipment

- ✓ Enhance the **development** and manufacturing of **products** addressing the **latest and future needs** of Maritime Industry by extending the number of Greek Companies with any **technological excellence** that can be applied in the Shipping Industry .



- ✓ MOU in the Field of Marine and Ship Technology between the Ministry of Shipping, Maritime Affairs and the Aegean of the Hellenic Republic and the Ministry of Trade, Industry and Energy of the Republic of Korea (6/2014)





Hellenic Marine Equipment Manufacturers & Exporters participate in the biggest maritime exhibitions in Korea in order to present the **Smart Ship Solutions** that they can provide to Korean Shipyards.

- ✓ Selected projects of Greek Ship owners who have installed Hellenic Marine Equipment Manufacturers' products on board on their new buildings

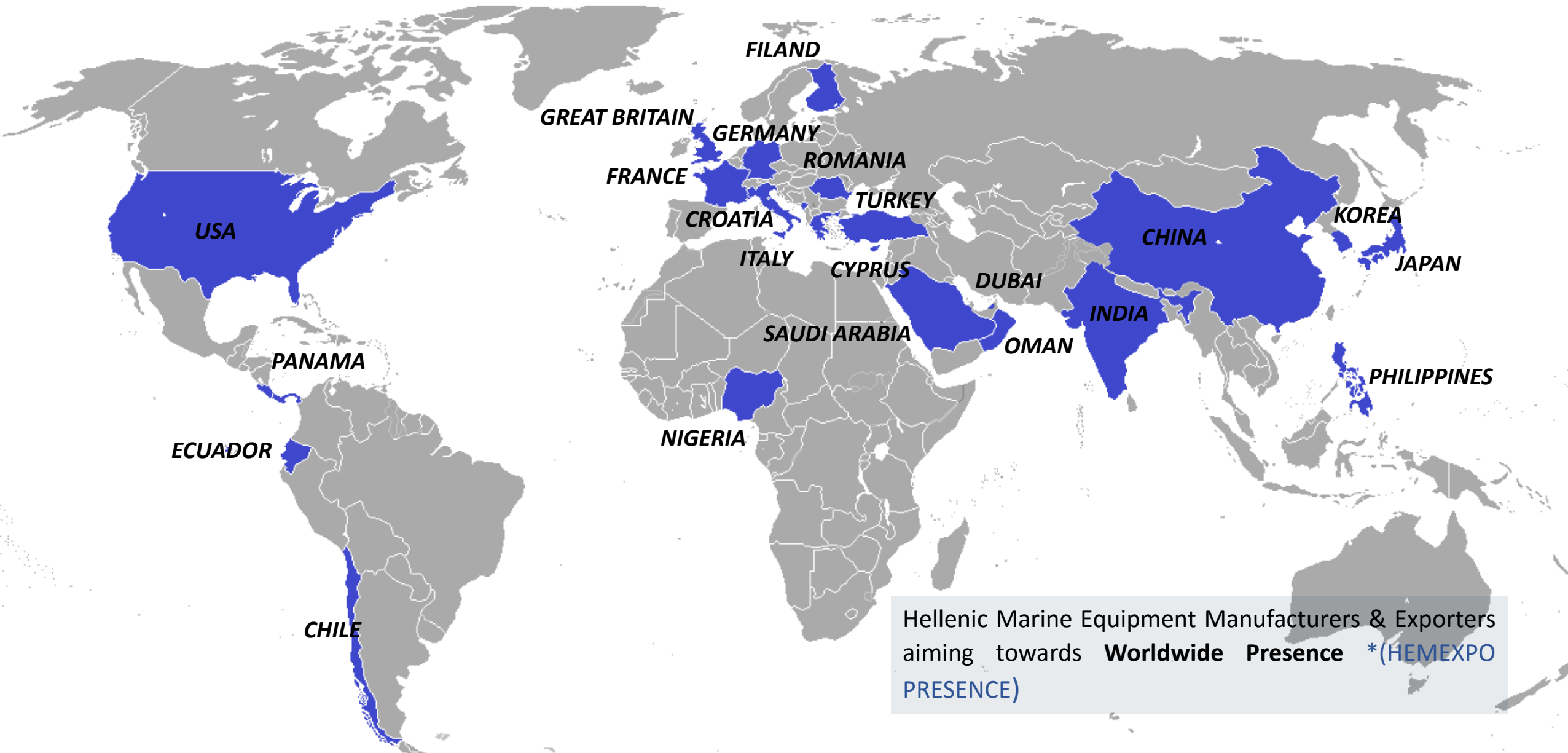
A/A	Owner	Shipyard	Type	No of Vessels	DWT
1	TSAKOS ENERGY NAVIGATION LTD	DAEWOO MANGALIA HEAVY INDUSTRIES	TSH	9	112.800
2	STEALT MARITIME INC	HYUNDAI MIPO DOCKYARD	LPG	4	24.000
3	TSAKOS ENERGY NAVIGATION LTD	SUNDONG	STSH	3	157.000
4	ANDRIAKI SHIPPING CO Ltd	STX JINHAE	Product Tanker	2	74.000
5	MARAN TANKERS MANAGEMENT INC	DAEWOO MANGALIA HEAVY INDUSTRIES	Tanker Ship	4	156.000

- ✓ Win-win business cooperation
- ✓ Innovation, reliability, experience
- ✓ Unique state of the art products
- ✓ Competitive cost effective solutions
- ✓ Apparel after sales support

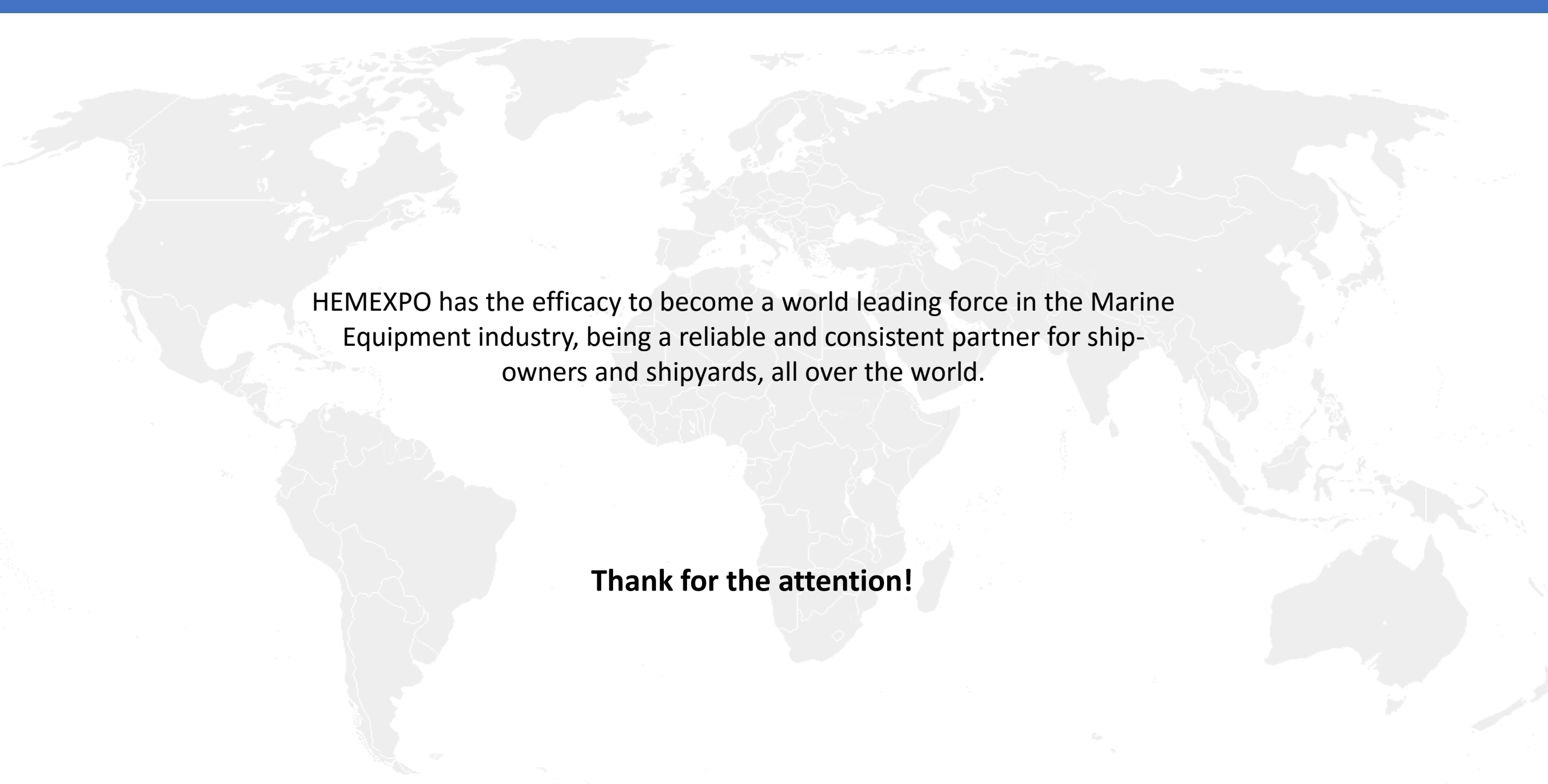


- ✓ Greek Shipowners and specifically **Capt. Panagiotis Tsakos** and **Mr. Simos P. Palios**
- ✓ Former President of Hellenic Republic, **Mr. Karolos Papoulias**
- ✓ Greek Ministry of Maritime Affairs & Insular Policy and Ministry of Foreign Affairs
- ✓ General Manager of Maran Gas, **Mr. Stavros Hatzigrigoris**
- ✓ Shipbuilders and Engineers of Greek maritime sector
- ✓ Greek Shipping Companies





Hellenic Marine Equipment Manufacturers & Exporters
aiming towards **Worldwide Presence** *(HEMEXPO
PRESENCE)



HEMEXPO has the efficacy to become a world leading force in the Marine Equipment industry, being a reliable and consistent partner for ship-owners and shipyards, all over the world.

Thank for the attention!